

FEE STRUCTURE

















FULL TIME PLAYERS: OPTION A

ANNUAL FEE FULL 12 MONTHS SEPTEMBER - AUGUST APPROXIMATELY 40 WEEKS

(Training in July & August included).

Fee €19,500.00 21% IVA* €4,095.00

Total €23,595.00

ANNUAL FEE ACADEMIC YEAR SEPTEMBER - JUNE APPROXIMATELY 35 WEEKS

(Training in July & August not included, see Summer Training on Page 4 for prices).

Fee €17,375.00 21% IVA* €3,648.75

Total €21,023.75

PACKAGE INCLUDES:

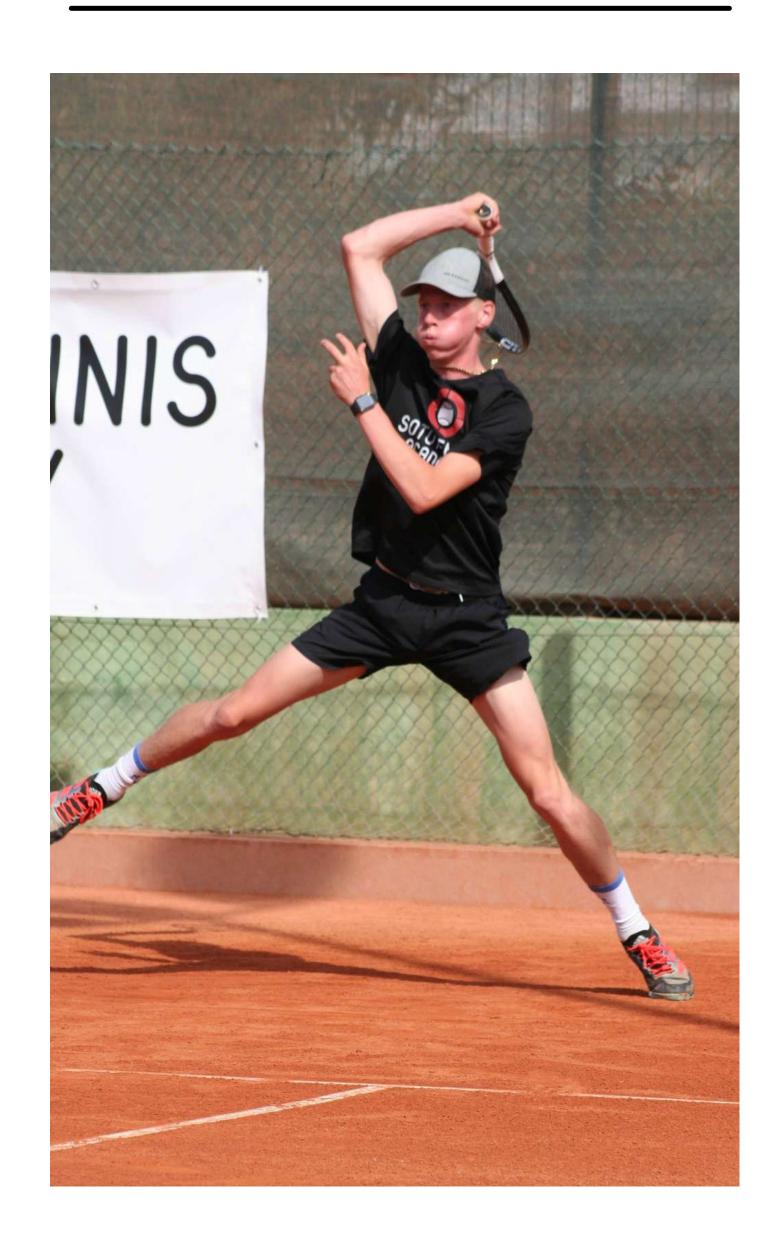
- Programme Management
- 9 x Squads per week
- 4 x Strength & Conditioning sessions per week
- 1 x Individual Lesson per week during term times**
- 1 x Match Play per week
- Sport Science support
- Local Tournament support
- International Tournament support
- Reduction in price for restringing

ADD-ONS*** AVAILABLE:

- Additional Individual Sessions (start from €70 + IVA* per hour)
- Squads (€45 + IVA* per session)
- * IVA is an obligatory Spanish tax, currently set at 21%

** individuals do not go ahead during school holidays

***add-on requires term-long commitment



FULL TIME PLAYERS: OPTION B

ANNUAL FEE FULL 12 MONTHS SEPTEMBER - AUGUST APPROXIMATELY 40 WEEKS

(Training in July & August included).

Fee €14,600.00

21% IVA* €3,066.00

Total €17,666.00

ANNUAL FEE ACADEMIC YEAR SEPTEMBER - JUNE APPROXIMATELY 35 WEEKS

(Training in July & August not included, see Summer Training on Page 4 for prices).

Fee €12,900.00

21% IVA* €2,709.00

Total €15,609.00

PACKAGE INCLUDES:

- Programme Management
- 4 x Squads per week
- 4 x Strength & Conditioning sessions per week
- 1 x Individual Lesson per week during term times**
- 1 x Match Play per week
- Sport Science support
- Local Tournament support
- International Tournament support
- Reduction in price for restringing

ADD-ONS*** AVAILABLE:

- Additional Individual Sessions (start from €70 + IVA* per hour)
- Squads (€45 + IVA* per session)

^{*}IVA is an obligatory Spanish tax, currently set at 21%
** Individuals do not go ahead during school holidays
***Add-on requires term-long commitment



INDIVIDUAL LESSONS - SCHOOL HOLIDAYS

Individual Lessons & Hits during the school holidays

During school holiday weeks, half term weeks and the Progress Tour week, individual sessions do not go ahead. These weeks can be found listed in the Term Dates section of the Full Time Player Welcome Pack and Information Pack

Any additional individual sessions will need to be pre-booked a week in advance via your team WhatsApp group and will be billed in addition. Any bookings made in the same week will be subject to a supplement of €10/hr +21% IVA and will be subject to availability.

Individual sessions will usually be carried out by your Lead Coach (subject to availability).

TOURNAMENT SUPPORT

Tournament & Travel Team	Fee	21 % IVA*	Total
Local Tournament Support (Instead of the €5/day tournament fee)	€50.00 per term	€10.50	€60.50
1-2-1 International Tournament* *Weekly Full Time fee deducted from this price	€200.00 per day €1,300.00 per week	€42.00 €273.00	€242.00 €1,573.00

SUMMER TRAINING PRICES

July & August for Academic Year Players	Fee	21 % IVA*	Total
Tennis & Fitness Training			
Born in or before 2008	€600.00 per week	€126.00	€726.00
Born in or after 2009	€550.00 per week	€115.50	€665.50
Private Lesson Pre-Booked	€70.00 per hour	€14.70	€84.70
Private Lesson Pre-Booked Senior Coach	€80.00 per hour	€16.80	€96.80
Private Lesson Pre-Booked Academy Director	€105 per hour	€22.05	€127.05
Hit/Sparring Pre-Booked 1 hour	€55 per hour	€11.55	€66.55

Discounted prices apply when booking long-term summer bookings: please enquire with our Communications and Operations Team via info@sototennis.com.

5-9 weeks = 5% discount

REGISTRATION FEE

ONE TIME MANDATORY FEE (ON REGISTRATION):

Fee €200.00

21% IVA* €42.00

Total €242.00

REGISTRATION PACK INCLUDES:

S&C KIT BAG

- Red Strength Band
- Orange Strength Band
- Mini Bands
- Foam Roller
- Shoulder Bands
- Reaction Ball
- Skipping Rope

STA COMPETITION KIT

- 2 x T-Shirts
- Hoodie
- Towel
- Notebook
- Pen

COMPETITION LICENSE

Spanish Federation
 License

* IVA is a mandatory Spanish tax, currently set at 21%.







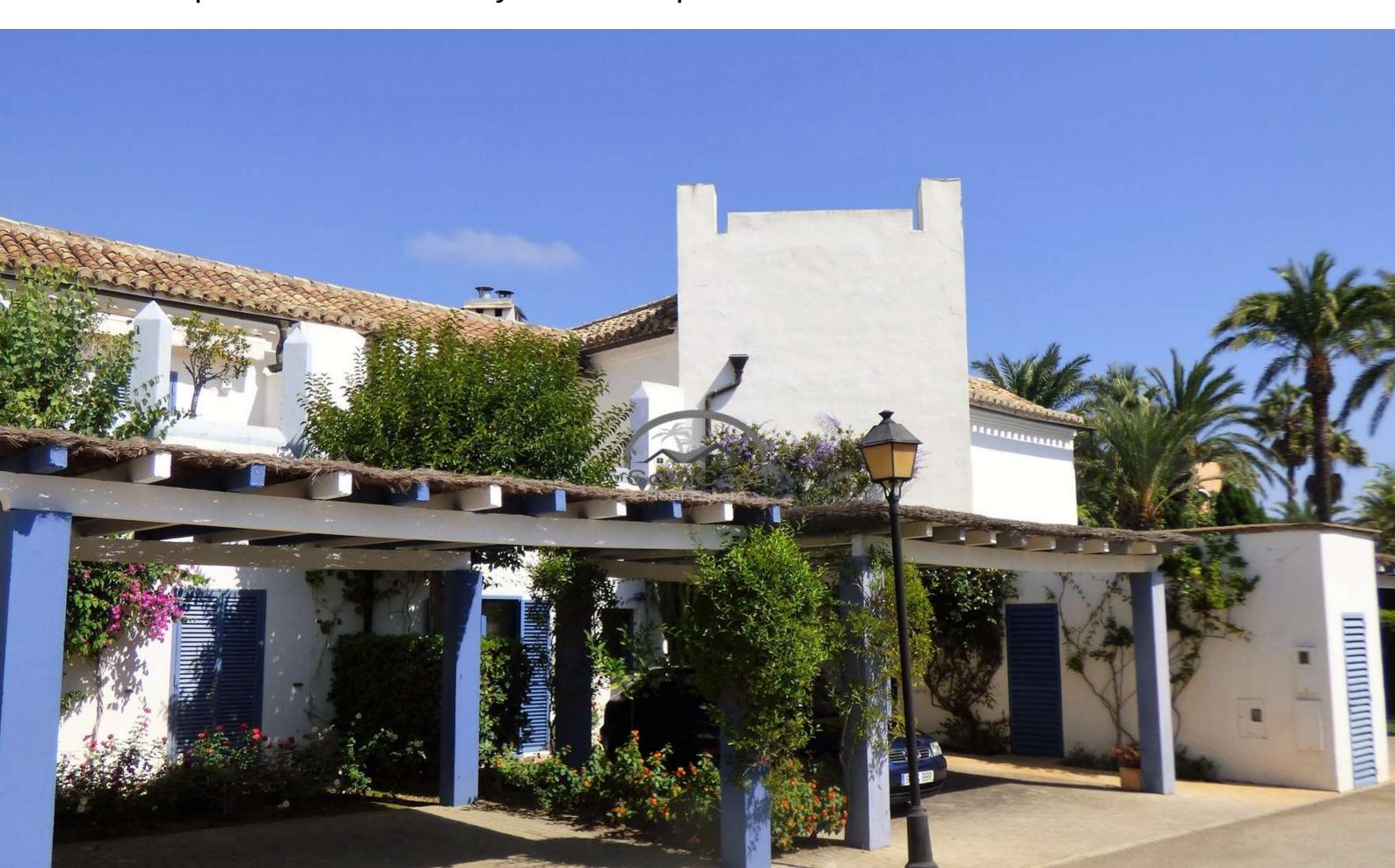
FULL TIME BOARDERS: 16+

		PRICE	IVA*	TOTAL
September - August September - June	PER ANNUM** PER ANNUM**	€7,500.00 €6,250.00	€1,575.00 €1,312.50	€9,075.00 €7,562.50
July & August	PER NIGHT	€60.00	€12.60	€72.60

^{*}IVA is an obligatory Spanish tax, currently set at 21%.

PACKAGE INCLUDES:

- Independent, self-catered apartment living opposite tennis club shared with other STA players.
- Shared room (separate girls & boys rooms).
- Shared pool and 2 minutes' walk from the beach.
- Transport for 2 x weekly food shops.



^{**} To be paid on a termly basis.

STAHOST FAMILY: U16 MERLS INCLUDED

		PRICE	IVA*	TOTAL
September - August September - June	PER ANNUM** PER ANNUM**	€14,000.00 €11,670.00	€2,940.00 €2,450.70	€16,940.00 €14,120.70
July & August	PER NIGHT	€85.00	€17.85	€102.85

^{*}IVA is an obligatory Spanish tax, currently set at 21%.

PACKAGE INCLUDES:

- Supervised home living with STA Family Louise, Nigel, their children Max & Mollie and their dog, Sandy.
- Located opposite the tennis club and shared with other STA players.
- Shared room (separate girls & boys rooms).
- Shared pool and 2 minutes' walk from the beach.
- 3 x Meals per day.
- Transport for 2 x weekly food shops for water & snacks.



^{**} To be paid on a termly basis.

PAYMENT OPTIONS

3 Instalments In Advance

August 15th 2023
December 15th 2023
April 15th 2024

Monthly Payments

2% additional charge

All prices per year and in €

*IVA is an obligatory spanish tax, currently set at 21%

STA's Full Time Programme fees are based on our players not training at the Academy for up to **17 weeks a year.** For example, training in a home country; travelling independently to tournaments; going on holiday etc. Our Full Time Programme incurs an annual fee with termly payments, which do not vary depending on how much a player trains in that term. If a player is away from the Academy for more than 17 weeks during the year, a new agreement can be discussed.

STA can also provide more bespoke programmes with more or less training sessions based on the player's individual needs - these can be discussed in more detail with the team and would be reflected in the fees.

Full Time 'trials' (training) are charged at our standard Access Player rate, however, this charge (of 1 week maximum) is deducted from the first Full Time Player invoice should the player join the Academy as a Full Time Player within 12 months of their trial.



TERMS & CONDITIONS

NB: These are the Terms and Conditions for SotoTennis Academy. Separate payment terms apply for Sotogrande International School.

PAYMENT OF FEES

- All fees should be paid in advance, are non-refundable and non-transferable.
- Academy bank details are as follows:

CaixaBank, Pueblo Nuevo Branch 11311

Account Name - SotoTennis Academy S.L.

IBAN - ES90 2100 9020 7322 0018 2216

BIC (SWIFT) - CAIXESBBXXX

- Insurance, personal spending, competition costs, or any other incidental expenses are not included in fees paid to SotoTennis Academy and are the responsibility of the student.
- Additional individual and group sessions are available upon request and are invoiced for separately.
- IVA is subject to change as set by the Spanish government.

LATE PAYMENTS

• If payment has not been received by the agreed date, a late payment charge of 5% of the unpaid invoice will be added.

TOURNAMENT TRAVEL AND EXPENSES (OFFICIAL STA TRIPS)

- Deposits for International Trips are due 4 weeks prior to the event.
- Once the deadline has passed, all deposits are non-refundable.
- Coach expenses (travel, hotel, €30 per day food allowance) will be shared by all players on the trip.

NOTICE PERIOD AND TERMINATION

- Parents/players wishing to leave at the beginning of the coming academic year must opt-out of the following year's contract by May 31st of the preceding/current year.
- Either party upon written confirmation may end their contract providing two month's notice is given.
- STA may terminate the player's contract with immediate effect based on:
 - o Consistent breach of STA rules and regulations as set out in terms.
 - Three consecutive months of late payments.
 - Two months of missed payments.
- No refund of tennis/boarding fees will be made where:
 - There has been temporary absence from the programme due to any reason.
 - A player has to leave due to disciplinary reasons.
- Any refunds are subject to deductions of outstanding payments.

OTHER FEE REGULATIONS

- Parents will be notified of any increase in fees.
- Parents will be invoiced separately for any extraordinary expenses incurred by their children.

STA PROVISION OF SERVICES

- STA will provide:
 - o Core Weekly Programme (as specified by STA coaches) for 39 weeks of the year.
 - $\circ\,$ Accommodation where agreed and paid for in advance.
 - Holiday Programme when in the 12 Month Programme.
 - Coaches fees covered for STA-planned trips.
 - Requested and agreed individual trips. Coach fee to be negotiated.
- Any individual sessions cancelled by the player/parent may only be made up for by SotoTennis Academy when 48 hours' notice or more has been provided.
- Any squad sessions cancelled by the player/parent will not be made up for at a later date.

INSURANCE, ILLNESS AND INJURY

- It is the student's responsibility to ensure they have appropriate medical cover and insurance, covering their training base in Spain, and travel globally as per their tournament schedule.
- Students must provide STA proof of medical insurance for the duration of their time at STA. SotoTennis Academy and its staff may not be held responsible for any loss, damage or injury either at SotoTennis Academy or outside.

RULES & REGULATIONS

• Please see <u>Code of Conduct</u>.